

Adarsh Kumar Malpotra

FINLOG E&P (OIL & GAS) CONSULTANTS · Ex. Chief General Manager (Retd.), ONGC

I help energy operators reduce drilling and offshore logistics costs, strengthen operational finance, and optimize marine, aviation, and shipping operations using 36+ years of ONGC leadership experience.

Core Consulting Practices

Tendering & Contract Management (Flagship)

End-to-end tendering and contract management of offshore and onshore logistics resources — helicopters, fast crew boats, OSVs, PSVs, AHTS, multi-support vessels and wider supply-chain contracts. Bid strategy, scope and evaluation criteria, rate benchmarking, claims and contract administration.

Drilling Cost Optimization

Rig contracting, day-rate and NPT analytics, well-cost benchmarking, tender scope design and cost governance for onshore and offshore drilling campaigns.

Marine Logistics Advisory (with Financial & Tax Implications)

Vessel and aviation fleet sizing, base and voyage planning, charter structuring, GST/customs and cross-border tax exposure on marine and aviation contracts.

Operational Finance & CAPEX/OPEX Governance

Budgeting, cost control frameworks, audit readiness, FDP economics and tax implications, contract-level profitability review.

AI & GenAI in Petroleum Engineering

Practical AI adoption for cost analytics, document intelligence, tender evaluation and reporting workflows.

Indicative Engagement Rates

Engagement	Hourly	Day rate
Tendering & Contract Management (offshore logistics)	■18,000	■90,000
FDP optimisation & tax implications	■15,000	■75,000
Drilling cost optimization	■12,000	■60,000
Marine logistics advisory	■12,000	■60,000
Operational finance & governance	■10,000	■50,000
AI / GenAI advisory	■10,000	■50,000

Rates are indicative, exclusive of GST and reimbursable travel. Retainers and fixed-scope statements of work available on request.

Who This Is For

- Operators and E&P companies running drilling or offshore logistics campaigns
- Service companies bidding into OIL and private operators
- Shipping, marine and aviation contractors serving offshore assets
- Investors and boards seeking independent cost and contract due diligence

Contact

